

Getting Lions to Follow You

2. Managerial styles- Which fit for Lions?
 - a. Military
 - b. Old style business model
 - c. Mentoring
 - d. Management by Objective/collaborative planning
Retreats, planning sessions
 - e. Work Hard, Play Hard collaborative style
3. Stay focused on the objective. Re-focus if diverted
 - a. It is the job of every employee to keep the company's goals in mind at all times... Sometimes
 - b. Start and end on time. Respect your member's time social time before/after
 - c. Use an agenda so you don't go off on time.
4. Always remember to tell volunteers "Thank you"
 - a. You want them to want to work with you next time
 - b. They can always un-volunteer They will just not come back... too busy...
5. Put people in the right place. Finders minders & grinders. Jose/Rick Lore.
6. No public floggings. Don Simpson.
 - a. Always praise the team, mistakes are the leader's Lombardi, Walsh, Patton
 - b. Praise in public, criticize in private
 - c. We found out that yelling at players did not make them play any better. SR
7. Give public as well as private appreciations.
 - a. Lions has lots of stuff. Note cards... Clyde Laird. Melvin Jones, Helen Keller.
 - b. Items special to one person. Dinner at favorite place, fishing pole, etc.
 - c. Items special to you... pin, dumb piece of wood, plate, coffee cup
 - d. Ways to publicly say "Thank You."

8. Always tell the truth
 - a. Lions have a Code of Ethics & a long memory
 - b. Tell the truth & abide by the code of ethics or suffer the consequences
9. Tell the truth, but use a little tact.
 - a. Sandwich method of criticism. Pancake breakfast example.
 - b. My biggest leadership flaw... Dad told me to wait 24 hours...
 - c. No Profanity... it always offends someone... in private, maybe
10. Talk to Lions not at them. Equals and collaborators, not someone beneath you. They can quit and they can walk out. i.e. Marlene
11. This is part of team building.
 - a. If you say nice things about people it gets back as fast as if you say nasty things about folks.
 - b. If you tell someone about the nice things someone else said about them, it builds up the other person and you at the same time.
12. Dress right for the occasion.
 - a. Examples from slide
 - b. Ray in suit for a luau
 - c. You can always take off a tie or a coat
13. This is all about service. The stronger the leadership in our clubs and district, the stronger we will be as a whole.
 - a. It is easier to recruit to a strong happy club and it aids retention.
 - b. Most of this applies in business also!
14. Did I mention to say Thank You? Thank you for your time.